

Software & Cloud Management Services

livingstone-group.com



Delivering Client Outcomes

900

ELPs delivered last 12 months

</> 1.8b

Lines of data analyzed per month

95.5%

Typical audit fee reduction

\$74m

Biggest single cost saving for a client

3.9m

Assets under management

150

Global Team

38%

Average savings delivered on mega vendor software

20

Countries we operate in for global clients

\$3b

Saved for our clients (to date)

\$49m

Tax savings delivered (to date)

Enabling you to control & optimize your investments in software & cloud

Improve Decision Making
Incomplete & inaccurate data
Inconsistent views & reporting
Tooling issues



Compliance

Reduce Risk
Regular vendor audits
Security vulnerabilities
Guard against resulting reputational damage

Contract

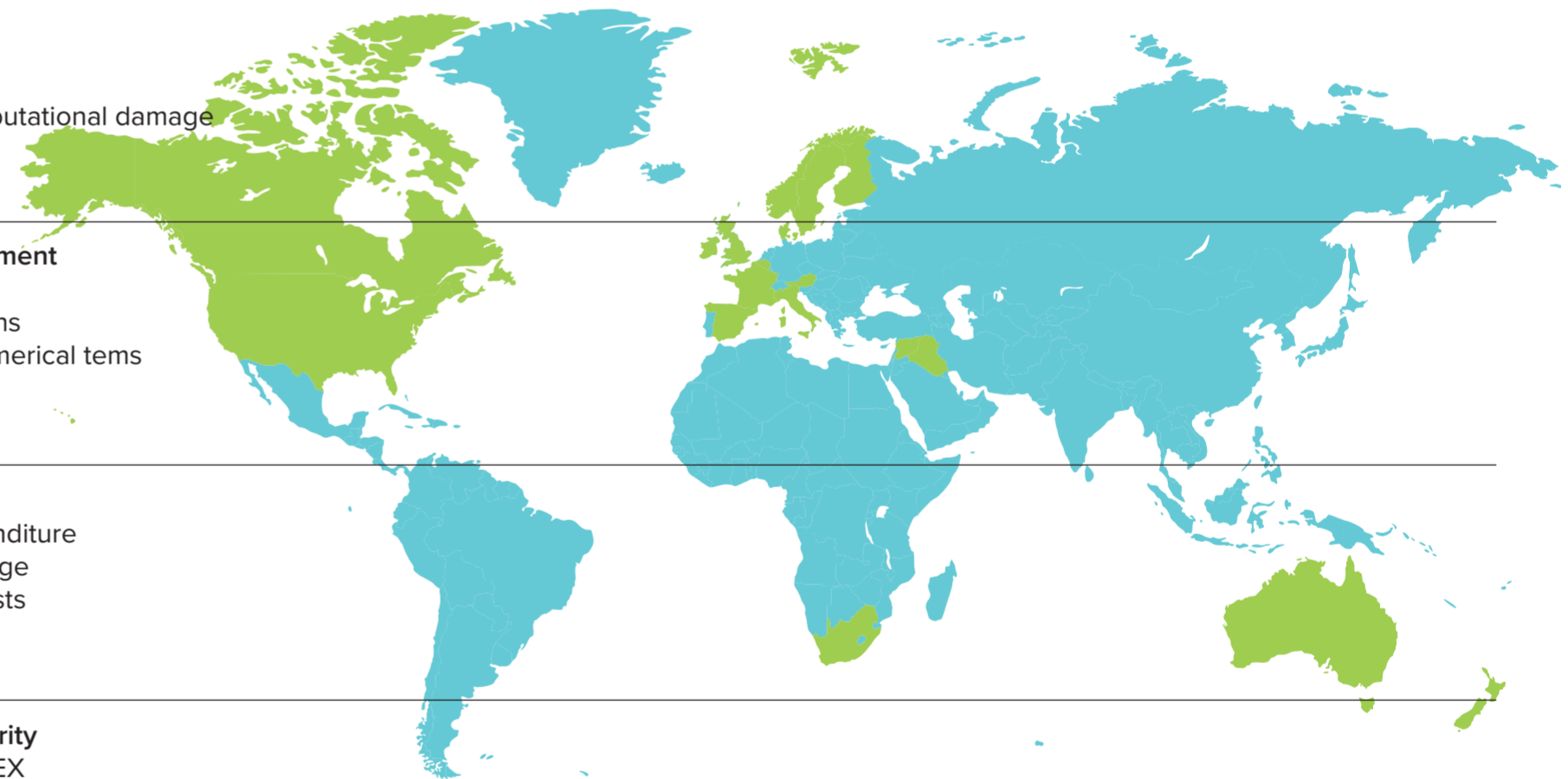
Proactive Vendor Management
Cost wastage
Reactive vendor negotiations
Expensive contract & commercial terms

Consumption

Control Variable Cost
Unpredictable OPEX expenditure
Inefficient S/W & cloud usage
Unaccountable internal costs

Control

Improve Operational Maturity
Unbudgeted CAPEX & OPEX
Undercontrolled demand
Under-utilised assets



Our Expertise in Licensing and SAM Technology



Enabling our clients to control and optimize their investments in software and cloud. Our growing team of 150 experts provide the intelligence our clients use to govern their digital transformation journeys. We have a diverse global client base including many fortune 500 clients, public sector and mid-market organizations that we regularly work with in over 20 countries, managing our clients service contracts and assets in over 138 countries. Our independent expertise and technology enabled managed services deliver successful outcomes to our clients.

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Market Leader

- Independent & Impartial
- Industry Leading Expertise
- Proven partnerships
- Leading ITAM services portfolio
- Vendor & Tooling agnostic
- Client & Market recognition

Delivering tangible outcomes

- 38% demonstratable savings
- Intelligent Optimization
- Risk & Compliance mitigation
- Negotiation Support
- Transformation agility
- Improved security & sustainability