Trustworthy Data

Effective License Position

Compliance risks haven't gone away, they are evolving

As more software spend moves from perpetual licensing to subscription based consumption, the assumption might be that vendors are becoming less focused on compliance audits. This might be true for some, but for many, audits are still an essential part of their incremental customer revenue strategy, regardless of how the compliance issues have materialized. Many customers are experiencing an increase in audit activity.

Our proven approach to mitigating compliance risks

Our ELP service provides you with a clear licensing position for software vendors, allowing you to fix your commercial risks proactively.

We provide you with the intelligence required to understand the usage of defined products across your physical and cloud environments, including any options or management packs deployed (which may also be licensable). We will assess your contracts to determine your existing licensing entitlements, allowing you to have full visibility of any non-compliance or surplus licensing. Our ELP report will make clear recommendations that will put you firmly in control of future vendor audits and negotiations.

"Our ELP service provides you with a clear licensing position for software vendors, allowing you to mitigate your commercial risks."

Our Effective License Position Report

| Review Context & Environment | Data Audit | Data Cleanse | Gap Analysis | Findings & Recommendations |

Our process is simple and none disruptive to your operations, our experts will measure and document the current deployment of a vendor's software, collecting and validating your current entitlements to understand what licensing is owned and supported. Our report will document any current major compliance risk areas, potential licensing overspend and highlight opportunities to reduce licensing costs if at all possible, delivering a current licensing position that you can use to prepare for audits and negotiations.

"We provide you with the intelligence required to understand clearly the usage of defined products across your physical and cloud environments."

Our vision is to be the leading independent, global provider of Software & Cloud Portfolio Management and optimization services for our clients and partners.

Providing the intelligence our clients use to govern their digital transformation journey. Optimizing their software portfolio to avoid unnecessary cost and risk, whilst driving value from their software and cloud investments throughout their lifecycle.

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